

**DAIHATSU**

**Supplementary Material for Financial Results  
Briefing Third Quarter of Fiscal Year Ending  
March 31, 2025**

January 28, 2025

# Summary

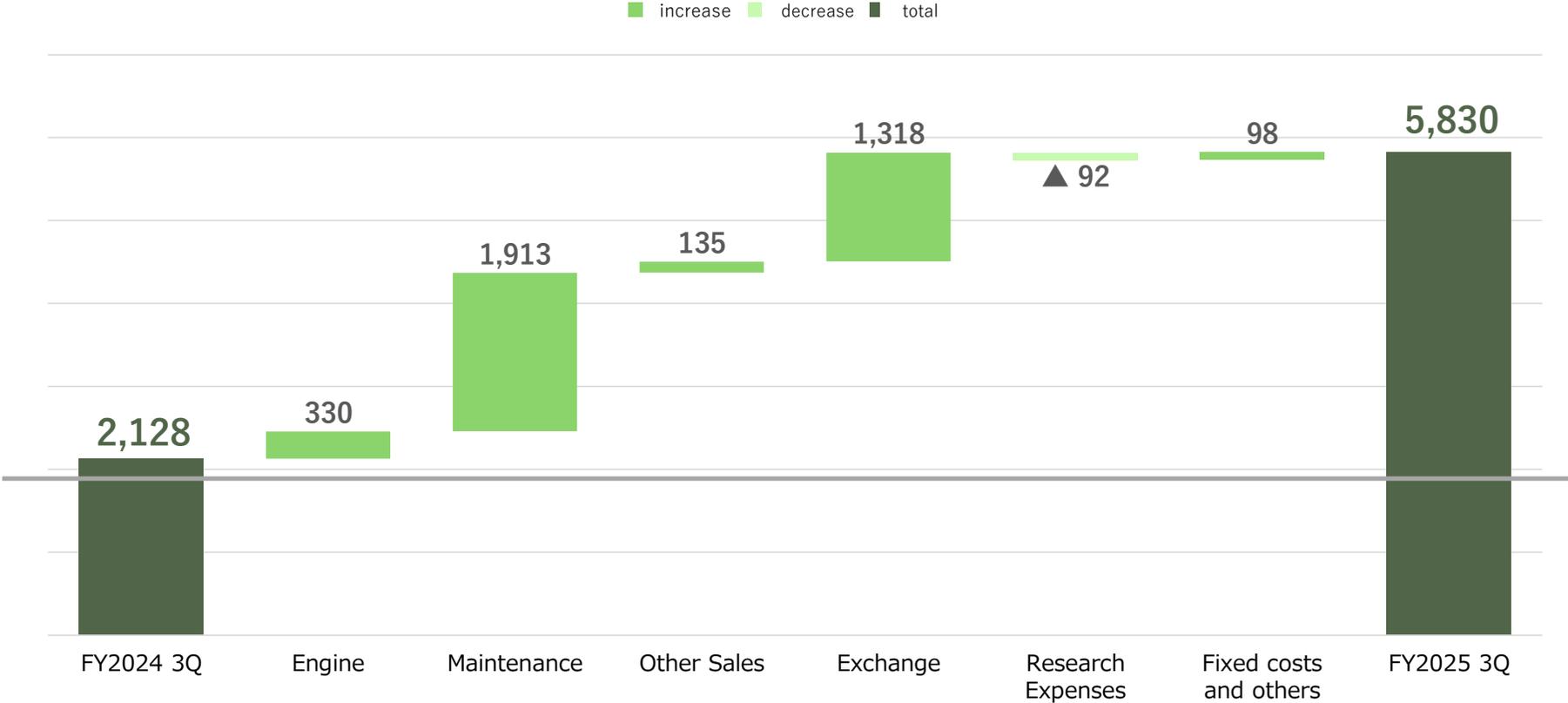
- Both engines and maintenance posted increases in sales and due to higher unit sales, and maintenance equipment (parts and construction) contributed to increased profits.
- Sales for overseas locations contributed to increased profits as the yen depreciated more than expected.

(Million yen)	Total up to FY2024 3rd quarter	Total up to FY2025 3rd quarter	YoY difference	
			Increase/Decrease	(%)
<b>Net sales</b>	57,786	<b>63,978</b>	6,192	10.7
<b>Operating income</b>	2,128	<b>5,830</b>	3,702	173.9
<b>Ordinary income</b>	2,264	<b>6,106</b>	3,842	169.7
<b>Net income</b>	2,645	<b>4,306</b>	1,661	62.8
<b>Basic earnings per share (yen)</b>	83.70	<b>135.99</b>	52.29	62.5
<b>Total assets</b>	97,186	<b>102,985</b>	5,798	6.0
<b>Equity ratio (%)</b>	49.1	<b>52.2</b>	–	–

# Operating income YoY increase/decrease analysis



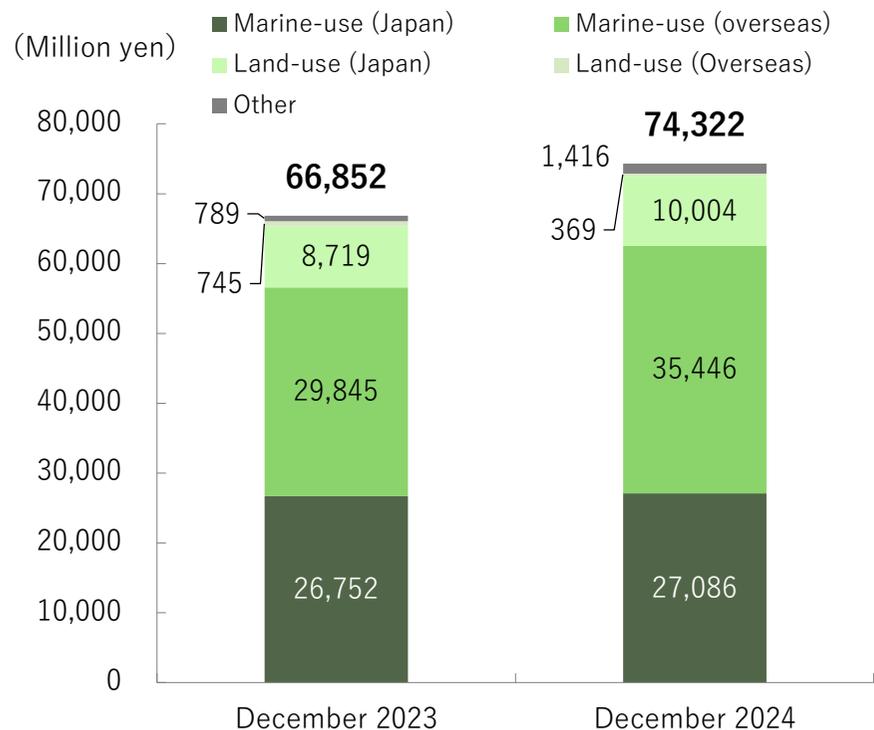
- Parts and maintenance and gain on reversal of inventory write-down due to yen depreciated influence on profit Increase
- On the other hand, fixed manufacturing costs and SG&A expenses are rising, but cost reduction measures are having a certain effect.



# Order backlog Composition

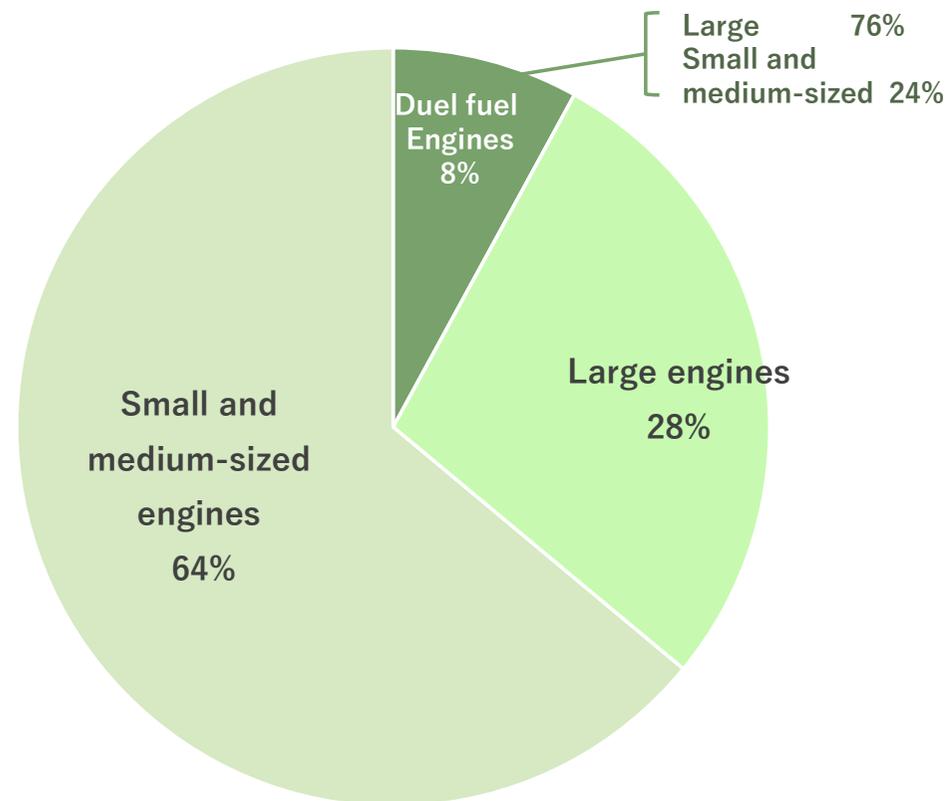
- We have maintained an amount of work on hand, enough for two years' worth of producing engines.
- The engine order backlog is increasing due to the backlog of small and medium-sized engines for bulk carriers and tankers, mainly overseas.

Change in order backlog



\*Including maintenance related

Proportion of order backlog by model (as of December 2024)



## **Disclaimer**

These materials contain statements relating to future earnings and business strategy, etc.

Inherent in these statements are risk and uncertainty; the statements give no guarantee of future performance.

Please be aware that actual results may differ significantly from forecasts, due to changes in the business environment, etc.

Furthermore, information relating to companies other than the Company or the Company group, etc., contained here has been taken from publicly available information, etc. No verification of any kind has been undertaken by the Company, and no guarantee is offered regarding the accuracy or appropriateness of such information.

The information contained in these materials is intended only for the provision of information, and not for solicitation to purchase securities.

The logo for DAIHATSU, consisting of the word "DAIHATSU" in white, uppercase, sans-serif font, centered within a dark blue rectangular background.

**DAIHATSU**